

December 14, 2021

CERTIFICATION

This certifies that the attached sales data of **A06A - DRUGS FOR CONSTIPATION and A06B - BOWEL CLEANSERS** in values, units, and counting units covering the period:

MAT October 2021 (November 2020 – October 2021)

MTH 2020/11	MTH 2021/05
MTH 2020/12	MTH 2021/06
MTH 2021/01	MTH 2021/07
MTH 2021/02	MTH 2021/08
MTH 2021/03	MTH 2021/09
MTH 2021/04	MTH 2021/10

is a true extract of our Philippine Pharmaceutical Index (PPI) Report through IAM application. The above had been collated by us and, to the best of our knowledge, it reflects the sales data of **A06A - DRUGS FOR CONSTIPATION and A06B - BOWEL CLEANSERS** in the Philippine market. This data is similarly found in the **monthly** reports of PPI through IAM published by IQVIA Solutions Philippines, Inc.

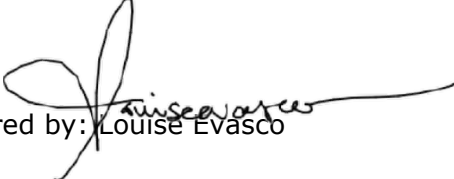
The Philippine Pharmaceutical Index or PPI covers wholesale and retail drugstore plus other retail outlets such as: dispensing physicians, private clinics without beds, private offices/industrial entities and pharmaceutical traders. 93% of the total retail market are Distributors and Direct Manufacturers (DDM) or unprojected data while the remaining 7% is Panel data projected from 265 chain and independent drugstores.

The information is provided on an "as is" basis and IQVIA does not warrant that the information contained herein shall meet the present or future needs or objectives of **Sanofi-Aventis (Philippines), Inc.** who assumes sole responsibility for the use, selection, and suitability of the said information to its needs and objectives. IQVIA shall not be liable for any expressions of opinion, evaluations or forecasts contained in the said information. IQVIA does not accept or assume responsibility to any person or third party for any matter contained in or referred to in said information or for any reliance placed on the information contained in this letter. **As of date, latest IQVIA Report is as of October 2021 audit period.**

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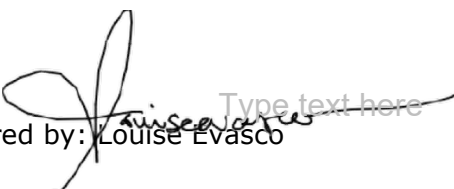

MYLENE G. RODRIGUEZ
General Manager

ATC3 = A06A - DRUGS FOR CONSTIPATION, A06B - BOWEL CLEANSERS							
Channel = Retail							
Philippines NSA	MAT 2021/10	MTH 2020/11	MTH 2020/12	MTH 2021/01	MTH 2021/02	MTH 2021/03	MTH 2021/04
Product	Values	Values	Values	Values	Values	Values	Values
DULCOLAX - [O/P]	344,596,187	21,288,741	21,416,728	37,221,723	32,836,364	26,654,647	26,666,699
LILAC - [GTZ]	144,614,851	12,942,430	7,048,893	11,407,516	9,793,330	10,892,487	11,938,906
WATSONAL CASTORIA - [BOE]	115,981,158	10,122,859	13,553,909	6,606,901	8,029,040	7,811,308	8,660,974
SENOKOT - [MUN]	97,670,556	8,283,907	12,349,058	8,434,754	7,857,677	9,157,014	8,755,235
DUPHALAC - [AT-]	95,305,241	8,265,530	5,991,199	5,121,181	6,755,399	12,841,741	8,465,723
BIOFITEA - [DML]	86,104,431	8,529,136	8,423,493	6,791,365	7,013,879	6,291,028	7,412,691
BIGUERLAI - [A3X]	54,747,774	6,008,931	5,087,902	6,196,148	6,279,668	5,838,930	5,448,850
MOVELAX - [WMT]	50,976,156	3,858,482	4,548,476	3,644,775	3,917,901	4,585,317	4,207,387
GLYDOLAX - [UNP]	30,026,199	3,373,480	2,386,532	1,464,126	2,941,343	3,505,285	2,240,035
SURELAX - [WMT]	25,393,659	1,597,149	2,505,036	1,351,638	2,433,539	1,862,158	1,978,266
FIBROSINE - [GS7]	17,882,006	1,383,840	511,825	2,163,568	2,393,830	585,292	1,580,252
GLYCERIN RHEA - [P1U]	13,325,378	2,608,452	481,242	3,305,745	1,726,311	2,813,501	109,888
RESOLOR - [JAN]	9,267,887	608,038	932,146	764,735	877,235	827,681	1,028,575
COMPLEVAC - [CRP]	6,864,016	555,993	479,645	540,617	762,060	618,025	517,642
PICOPREP - [FER]	4,991,938	255,750	371,250	140,938	498,438	479,188	485,375
ACCELLAC - [A4P]	4,249,982	606,235	397,683	364,139	293,518	357,738	309,849
BISACODYL ADI - [A4I]	2,804,154	284,488	-	-	835,704	417,852	461,726
MUCOFALK - [MEN]	1,756,486	217,697	101,990	118,690	143,143	243,343	99,604
FIBERMATE RITEM - [RI/]	542,461	-	-	-	-	-	-
CONLAX - [RI/]	442,192	64,883	189,623	12,286	2,830	22,143	90,883
BISACODYL RITEM - [RI/]	372,323	89,732	24,107	16,071	14,732	137,947	34,822
CARMINASEN - [BOE]	240,695	22,594	25,535	12,571	44,293	33,981	17,383
CASTOR OIL L A R - [LAR]	200,695	26,982	-	44,498	8,088	23,897	-
CASTOR OIL ACE - [ACE]	170,879	-	14,209	11,362	23,523	-	3,882
DYLAX - [ST.]	163,958	3,161	5,689	3,108	6,480	2,002	1,949
GUMMIKING FIBER - [A4I]	161,572	-	159,501	2,071	-	-	-
XYLOSE - [B2H]	155,543	-	-	-	-	-	-
MINERAL OIL RHEA - [RHE]	135,084	-	-	12,973	23,058	17,894	8,686
B-LACT - [SOR]	99,934	62,438	37,496	-	-	-	-
FLEET ENEMA - [GTB]	94,313	-	7,845	-	-	-	-
AGIOLAX - [MYN]	30,330	-	-	-	-	-	-
MINERAL OIL ACE - [ACE]	10,024	-	8,160	-	-	-	1,864
CASTOR OIL APOLL - [APO]	5,613	-	-	-	-	-	-
Grand Total	1,109,383,675	91,060,928	87,059,171	95,753,499	95,511,381	96,020,399	90,527,146

Prepared by:  Louise Evasco


Checked by:  Jon Buan

ATC3 = A06A - DRUGS FOR CONSTIPATION, A06B - BOWEL CLEANSERS							
Channel = Retail							
Philippines NSA	MAT 2021/10	MTH 2021/05	MTH 2021/06	MTH 2021/07	MTH 2021/08	MTH 2021/09	MTH 2021/10
Product	Values	Values	Values	Values	Values	Values	Values
DULCOLAX - [O/P]	344,596,187	32,907,497	34,849,229	24,653,926	30,455,142	25,316,404	30,329,088
LILAC - [GTZ]	144,614,851	14,504,590	10,977,520	11,844,186	15,397,382	13,765,072	14,102,539
WATSONAL CASTORIA - [BOE]	115,981,158	8,175,155	19,728,559	5,116,580	8,912,667	9,045,673	10,217,534
SENOKOT - [MUN]	97,670,556	11,115,041	12,866,764	3,833,972	6,587,975	2,108,312	6,320,846
DUPHALAC - [AT-]	95,305,241	8,481,491	6,482,925	6,793,229	12,292,960	7,324,291	6,489,574
BIOFITEA - [DML]	86,104,431	6,997,044	8,342,130	3,845,596	9,265,195	5,093,557	8,099,318
BIGUERLAI - [A3X]	54,747,774	1,710,537	3,950,564	2,907,444	3,440,590	3,163,517	4,714,693
MOVELAX - [WMT]	50,976,156	4,490,213	5,069,765	3,722,510	3,624,371	4,773,439	4,533,520
GLYDOLAX - [UNP]	30,026,199	1,307,396	3,049,168	1,843,999	1,953,867	2,666,744	3,294,224
SURELAX - [WMT]	25,393,659	1,408,067	3,061,349	2,893,244	1,962,903	2,310,636	2,029,673
FIBROSINE - [GS7]	17,882,006	1,562,645	1,437,421	2,388,972	645,551	2,104,979	1,123,830
GLYCERIN RHEA - [P1U]	13,325,378	91,516	95,669	99,234	185,944	1,660,464	147,412
RESOLOR - [JAN]	9,267,887	411,162	668,306	894,646	787,503	1,013,843	454,019
COMPLEVAC - [CRP]	6,864,016	584,446	601,235	567,833	517,642	517,642	601,235
PICOPREP - [FER]	4,991,938	601,563	91,438	569,250	760,375	286,000	452,375
ACCELLAC - [A4P]	4,249,982	193,104	453,077	376,718	364,359	380,028	153,534
BISACODYL ADI - [A4I]	2,804,154	-	-	-	-	-	804,384
MUCOFALK - [MEN]	1,756,486	339,965	35,786	38,768	21,471	175,350	220,679
FIBERMATE RITEM - [RI/]	542,461	-	-	-	-	88,928	453,533
CONLAX - [RI/]	442,192	-	59,544	-	-	-	-
BISACODYL RITEM - [RI/]	372,323	10,714	25,447	18,750	-	-	-
CARMINASEN - [BOE]	240,695	26,222	45,179	6,572	5,750	-	616
CASTOR OIL L A R - [LAR]	200,695	52,949	-	-	44,280	-	-
CASTOR OIL ACE - [ACE]	170,879	-	-	-	11,330	9,436	97,138
DYLAX - [ST.]	163,958	3,898	3,898	13,697	37,877	44,199	38,000
GUMMIKING FIBER - [A4I]	161,572	-	-	-	-	-	-
XYLOSE - [B2H]	155,543	-	-	-	-	111,028	44,515
MINERAL OIL RHEA - [RHE]	135,084	13,458	12,936	11,650	11,054	9,656	13,719
B-LACT - [SOR]	99,934	-	-	-	-	-	-
FLEET ENEMA - [GTB]	94,313	-	-	-	36,261	-	50,207
AGIOLAX - [MYN]	30,330	19,964	-	10,366	-	-	-
MINERAL OIL ACE - [ACE]	10,024	-	-	-	-	-	-
CASTOR OIL APOLL - [APO]	5,613	-	-	-	-	5,613	-
Grand Total	1,109,383,675	95,008,638	111,907,906	72,451,141	97,322,450	81,974,808	94,786,206

Prepared by:  Louise Evasco

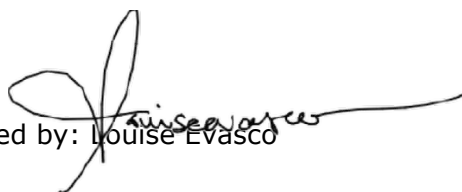
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ATC3 = A06A - DRUGS FOR CONSTIPATION, A06B - BOWEL CLEANSERS							
Channel = Retail							
Philippines NSA	MAT 2021/10	MTH 2020/11	MTH 2020/12	MTH 2021/01	MTH 2021/02	MTH 2021/03	MTH 2021/04
Product	Units	Units	Units	Units	Units	Units	Units
DULCOLAX - [O/P]	154,227	9,888	9,953	17,373	14,374	11,752	12,041
LILAC - [GTZ]	673,757	60,510	33,093	52,148	46,179	50,877	56,630
WATSONAL CASTORIA - [BOE]	1,027,133	94,840	123,373	57,938	72,428	68,772	77,853
SEKOKOT - [MUN]	97,610	8,272	11,970	8,477	6,381	6,924	8,029
DUPHALAC - [AT-]	335,764	29,001	22,023	18,001	23,917	45,970	27,957
BIOFITEA - [DML]	698,576	71,290	70,407	56,765	62,204	53,040	58,157
BIGUERLAI - [A3X]	430,791	44,959	39,602	48,456	49,306	45,700	43,761
MOVELAX - [WMT]	204,386	15,710	17,510	15,190	15,249	19,717	16,879
GLYDOLAX - [UNP]	339,158	38,991	27,572	16,918	33,087	39,642	25,320
SURELAX - [WMT]	85,952	5,406	8,479	4,575	8,237	6,303	6,696
FIBROSINE - [GS7]	43,032	3,265	1,272	5,000	5,787	1,750	3,747
GLYCERIN RHEA - [P1U]	108,159	20,391	4,891	25,769	14,653	23,057	984
RESOLOR - [JAN]	6,920	454	696	571	655	618	768
COMPLEVAC - [CRP]	38,839	3,146	2,714	3,059	4,312	3,497	2,929
PICOPREP - [FER]	7,261	372	540	205	725	697	706
ACCELLAC - [A4P]	20,167	2,747	1,802	1,650	1,330	1,621	1,404
BISACODYL ADI - [A4I]	7,843	817	-	-	2,400	1,200	1,326
MUCOFALK - [MEN]	2,945	365	171	199	240	408	167
FIBERMATE RITEM - [RI/]	976	-	-	-	-	-	-
CONLAX - [RI/]	1,259	184	538	35	8	62	261
BISACODYL RITEM - [RI/]	278	67	18	12	11	103	26
CARMINASEN - [BOE]	2,436	241	260	128	451	346	177
CASTOR OIL L A R - [LAR]	32,603	4,338	-	7,154	1,484	3,842	-
CASTOR OIL ACE - [ACE]	9,350	-	544	435	875	-	235
DYLAX - [ST.]	2,999	60	108	59	123	38	37
GUMMIKING FIBER - [A4I]	312	-	308	4	-	-	-
XYLOSE - [B2H]	898	-	-	-	-	-	-
MINERAL OIL RHEA - [RHE]	7,247	-	-	696	1,237	960	466
B-LACT - [SOR]	605	378	227	-	-	-	-
FLEET ENEMA - [GTB]	541	-	45	-	-	-	-
AGIOLAX - [MYN]	79	-	-	-	-	-	-
MINERAL OIL ACE - [ACE]	779	-	544	-	-	-	235
CASTOR OIL APOLL - [APO]	233	-	-	-	-	-	-
Grand Total	4,343,115	415,692	378,660	340,817	365,653	386,896	346,791

Prepared by:  Louise Evasco

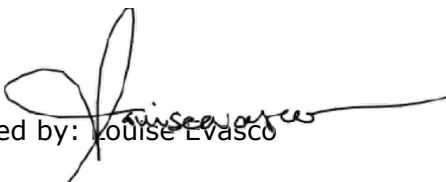
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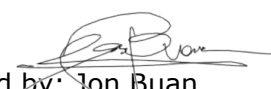
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Channel = Retail							
Philippines NSA	MAT 2021/10	MTH 2021/05	MTH 2021/06	MTH 2021/07	MTH 2021/08	MTH 2021/09	MTH 2021/10
Product	Units	Units	Units	Units	Units	Units	Units
DULCOLAX - [O/P]	154,227	14,594	15,480	10,888	13,337	10,992	13,555
LILAC - [GTZ]	673,757	66,645	52,754	55,382	70,633	63,146	65,760
WATSONAL CASTORIA - [BOE]	1,027,133	72,915	174,080	43,444	75,336	77,875	88,279
SENOKOT - [MUN]	97,610	12,665	11,013	5,355	9,716	3,354	5,454
DUPHALAC - [AT-]	335,764	29,179	23,153	24,269	42,341	26,696	23,257
BIOFITEA - [DML]	698,576	54,896	65,449	30,171	72,691	39,962	63,544
BIGUERLAI - [A3X]	430,791	14,743	30,206	24,027	27,483	25,547	37,001
MOVELAX - [WMT]	204,386	18,124	19,262	14,913	15,216	18,377	18,239
GLYDOLAX - [UNP]	339,158	14,577	33,872	20,413	21,861	29,904	37,001
SURELAX - [WMT]	85,952	4,766	10,362	9,793	6,644	7,821	6,870
FIBROSINE - [GS7]	43,032	3,669	3,476	5,531	1,913	4,834	2,788
GLYCERIN RHEA - [P1U]	108,159	801	844	862	1,630	13,015	1,262
RESOLOR - [JAN]	6,920	307	499	668	588	757	339
COMPLEVAC - [CRP]	38,839	3,307	3,402	3,213	2,929	2,929	3,402
PICOPREP - [FER]	7,261	875	133	828	1,106	416	658
ACCELLAC - [A4P]	20,167	875	2,053	1,707	1,651	1,722	1,605
BISACODYL ADI - [A4I]	7,843	-	-	-	-	-	2,100
MUCOFALK - [MEN]	2,945	570	60	65	36	294	370
FIBERMATE RITEM - [RI/]	976	-	-	-	-	160	816
CONLAX - [RI/]	1,259	-	171	-	-	-	-
BISACODYL RITEM - [RI/]	278	8	19	14	-	-	-
CARMINASEN - [BOE]	2,436	267	440	64	56	-	6
CASTOR OIL L A R - [LAR]	32,603	8,666	-	-	7,119	-	-
CASTOR OIL ACE - [ACE]	9,350	-	-	-	681	700	5,880
DYLAX - [ST.]	2,999	74	74	260	719	839	608
GUMMIKING FIBER - [A4I]	312	-	-	-	-	-	-
XYLOSE - [B2H]	898	-	-	-	-	641	257
MINERAL OIL RHEA - [RHE]	7,247	722	694	625	593	518	736
B-LACT - [SOR]	605	-	-	-	-	-	-
FLEET ENEMA - [GTB]	541	-	-	-	208	-	288
AGIOLAX - [MYN]	79	52	-	27	-	-	-
MINERAL OIL ACE - [ACE]	779	-	-	-	-	-	-
CASTOR OIL APOLL - [APO]	233	-	-	-	-	233	-
Grand Total	4,343,115	323,297	447,496	252,519	374,487	330,732	380,075

Prepared by:  Louise Evasco

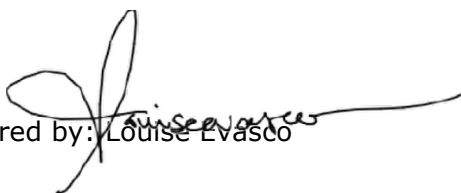
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ATC3 = A06A - DRUGS FOR CONSTIPATION, A06B - BOWEL CLEANSERS							
Channel = Retail							
Philippines NSA	MAT 2021/10	MTH 2020/11	MTH 2020/12	MTH 2021/01	MTH 2021/02	MTH 2021/03	MTH 2021/04
Product	Counting Units	Counting Units	Counting Units	Counting Units	Counting Units	Counting Units	Counting Units
DULCOLAX - [O/P]	14,161,840	911,530	866,480	1,692,270	1,260,990	1,049,600	1,229,390
LILAC - [GTZ]	68,271,960	6,107,520	3,324,720	5,397,420	4,616,760	5,140,740	5,624,220
WATSONAL CASTORIA - [BOE]	37,453,020	3,448,950	4,362,690	2,229,300	2,614,950	2,622,990	2,833,620
SEKOKOT - [MUN]	7,296,080	617,720	915,700	635,340	543,980	647,080	618,300
DUPHALAC - [AT-]	34,293,455	2,985,945	2,157,660	1,850,405	2,470,860	4,762,975	3,036,585
BIOFITEA - [DML]	20,735,655	2,138,700	2,112,210	1,702,950	1,756,120	1,479,575	1,744,710
BIGUERLAI - [A3X]	20,438,910	2,243,310	1,899,460	2,313,200	2,344,380	2,179,840	2,034,210
MOVELAX - [WMT]	20,733,540	1,569,930	1,861,620	1,479,180	1,601,730	1,854,300	1,714,620
GLYDOLAX - [UNP]	4,069,896	467,892	330,864	203,016	397,044	475,704	303,840
SURELAX - [WMT]	10,228,288	643,314	1,009,001	544,425	980,203	750,057	796,824
FIBROSINE - [GS7]	5,890,500	455,850	168,600	712,700	788,550	192,800	520,550
GLYCERIN RHEA - [P1U]	1,297,908	244,692	58,692	309,228	175,836	276,684	11,808
RESOLOR - [JAN]	193,760	12,712	19,488	15,988	18,340	17,304	21,504
COMPLEVAC - [CRP]	3,883,900	314,600	271,400	305,900	431,200	349,700	292,900
PICOPREP - [FER]	225,091	11,532	16,740	6,355	22,475	21,607	21,886
ACCELLAC - [A4P]	2,420,040	329,640	216,240	198,000	159,600	194,520	168,480
BISACODYL ADI - [A4I]	784,300	81,700	-	-	240,000	120,000	132,600
MUCOFALK - [MEN]	294,500	36,500	17,100	19,900	24,000	40,800	16,700
FIBERMATE RITEM - [RI/]	158,112	-	-	-	-	-	-
CONLAX - [RI/]	12,590	1,840	5,380	350	80	620	2,610
BISACODYL RITEM - [RI/]	27,800	6,700	1,800	1,200	1,100	10,300	2,600
CARMINASEN - [BOE]	73,080	7,230	7,800	3,840	13,530	10,380	5,310
CASTOR OIL L A R - [LAR]	529,875	65,070	-	107,310	44,520	57,630	-
CASTOR OIL ACE - [ACE]	352,200	-	32,640	26,100	67,500	-	7,050
DYLAX - [ST.]	299,900	6,000	10,800	5,900	12,300	3,800	3,700
GUMMIKING FIBER - [A4I]	18,720	-	18,480	240	-	-	-
XYLOSE - [B2H]	89,800	-	-	-	-	-	-
MINERAL OIL RHEA - [RHE]	434,820	-	-	41,760	74,220	57,600	27,960
B-LACT - [SOR]	72,600	45,360	27,240	-	-	-	-
FLEET ENEMA - [GTB]	71,953	-	5,985	-	-	-	-
AGIOLAX - [MYN]	5,530	-	-	-	-	-	-
MINERAL OIL ACE - [ACE]	39,690	-	32,640	-	-	-	7,050
CASTOR OIL APOLL - [APO]	27,960	-	-	-	-	-	-
Grand Total	254,887,273	22,754,237	19,751,430	19,802,277	20,660,268	22,316,606	21,179,027

Prepared by:  Louise Evasco

Checked by:  Jon Buan

ATC3 = A06A - DRUGS FOR CONSTIPATION, A06B - BOWEL CLEANSERS							
Channel = Retail							
Philippines NSA	MAT 2021/10	MTH 2021/05	MTH 2021/06	MTH 2021/07	MTH 2021/08	MTH 2021/09	MTH 2021/10
Product	Counting Units	Counting Units	Counting Units	Counting Units	Counting Units	Counting Units	Counting Units
DULCOLAX - [O/P]	14,161,840	1,300,480	1,427,170	1,008,080	1,182,540	948,110	1,285,200
LILAC - [GTZ]	68,271,960	6,858,720	5,163,120	5,589,180	7,282,260	6,510,240	6,657,060
WATSONAL CASTORIA - [BOE]	37,453,020	2,701,320	6,027,000	1,648,260	2,888,130	2,860,500	3,215,310
SEKOKOT - [MUN]	7,296,080	846,180	920,800	300,000	584,120	197,620	469,240
DUPHALAC - [AT-]	34,293,455	2,970,145	2,304,250	2,420,135	4,410,970	2,592,405	2,331,120
BIOFITEA - [DML]	20,735,655	1,646,880	1,963,470	905,130	2,180,730	1,198,860	1,906,320
BIGUERLAI - [A3X]	20,438,910	638,590	1,474,860	1,085,430	1,284,470	1,181,030	1,760,130
MOVELAX - [WMT]	20,733,540	1,820,640	2,072,310	1,510,920	1,461,420	1,947,840	1,839,030
GLYDOLAX - [UNP]	4,069,896	174,924	406,464	244,956	262,332	358,848	444,012
SURELAX - [WMT]	10,228,288	567,154	1,233,078	1,165,367	790,636	930,699	817,530
FIBROSINE - [GS7]	5,890,500	514,750	473,500	786,950	212,650	693,400	370,200
GLYCERIN RHEA - [PIU]	1,297,908	9,612	10,128	10,344	19,560	156,180	15,144
RESOLOR - [JAN]	193,760	8,596	13,972	18,704	16,464	21,196	9,492
COMPLEVAC - [CRP]	3,883,900	330,700	340,200	321,300	292,900	292,900	340,200
PICOPREP - [FER]	225,091	27,125	4,123	25,668	34,286	12,896	20,398
ACCELLAC - [A4P]	2,420,040	105,000	246,360	204,840	198,120	206,640	192,600
BISACODYL ADI - [A4I]	784,300	-	-	-	-	-	210,000
MUCOFALK - [MEN]	294,500	57,000	6,000	6,500	3,600	29,400	37,000
FIBERMATE RITEM - [RI/]	158,112	-	-	-	-	25,920	132,192
CONLAX - [RI/]	12,590	-	1,710	-	-	-	-
BISACODYL RITEM - [RI/]	27,800	800	1,900	1,400	-	-	-
CARMINASEN - [BOE]	73,080	8,010	13,200	1,920	1,680	-	180
CASTOR OIL L A R - [LAR]	529,875	148,560	-	-	106,785	-	-
CASTOR OIL ACE - [ACE]	352,200	-	-	-	23,835	18,675	176,400
DYLAX - [ST.]	299,900	7,400	7,400	26,000	71,900	83,900	60,800
GUMMIKING FIBER - [A4I]	18,720	-	-	-	-	-	-
XYLOSE - [B2H]	89,800	-	-	-	-	64,100	25,700
MINERAL OIL RHEA - [RHE]	434,820	43,320	41,640	37,500	35,580	31,080	44,160
B-LACT - [SOR]	72,600	-	-	-	-	-	-
FLEET ENEMA - [GTB]	71,953	-	-	-	27,664	-	38,304
AGIOLAX - [MYN]	5,530	3,640	-	1,890	-	-	-
MINERAL OIL ACE - [ACE]	39,690	-	-	-	-	-	-
CASTOR OIL APOLL - [APO]	27,960	-	-	-	-	27,960	-
Grand Total	254,887,273	20,789,546	24,152,655	17,320,474	23,372,632	20,390,399	22,397,722

Prepared by:  Louise Evasco

Checked by:  Jon Buan

USE OF IQVIA DATA

(IQVIA Data Disclosure Guidelines March 2007)

These Guidelines describe IQVIA SOLUTIONS PHILIPPINES, INC's Data Disclosure policies for the use and inclusion of IQVIA SOLUTIONS PHILIPPINES, INC's data and information in pharmaceutical company promotional activities, conferences, presentations, articles, other published material and educational interests. Any issues not addressed by these guidelines should be referred to Ms. Mylene G. Rodriguez, IQVIA SOLUTIONS PHILIPPINES, INC. (tel: 683-6111). These guidelines shall not be interpreted to limit or impair IQVIA SOLUTIONS PHILIPPINES, INC's copyright and other intellectual and proprietary rights in its data and information services. IQVIA SOLUTIONS PHILIPPINES, INC. reserves the right to modify these Guidelines at any time.

1) Use of information in promotional materials and activity

The term promotion refers to any activity undertaken by a pharmaceutical company that promotes the prescription, supply, sale or administration of its medicines. It includes journal and direct mail, representatives' activities, supply of samples, inducements to prescribe, hospitality, sponsorship of promotional or scientific meetings participation in exhibitions, the use of films, web sites, recordings, etc.

1. A current signed data license agreement must be in place covering any IQVIA data which the clients wishes to include in any promotional material.
2. Clients wishing to include partial cuts of IQVIA data in any promotional material must first obtain prior written permission from IQVIA (See Procedure, outlined below).
3. Clients are responsible for ensuring that the proposed use of IQVIA data conforms to applicable laws and Codes of Practice in the countries in which they are to be used.
4. IQVIA will not be responsible for checking the validity of figures included in any promotional material, nor for ensuring that correct universes, market definitions, etc. have been used. It is the client's responsibility to ensure that data is not used in a misleading manner, and that appropriate time measures, values and market definitions have been used.
5. IQVIA is not responsible for any analyses or conclusions that have been independently arrived by the client based on the IQVIA data.
6. When incorporating IQVIA data into analyses for the purpose of a claim, client may not engage in the substantial republication or copying of the data in a manner that may impair IQVIA's ability to sell additional subscriptions to the data on a syndicated or other basis.
7. Where IQVIA data are to be used in promotional or other published material or to substantiate a claim, IQVIA must be identified as the source of the data together with the name of the IQVIA service from which the data are derived. For example: "Source: PMDI, IQVIA SOLUTIONS PHILIPPINES, INC., reprinted with permission". Products, market areas and time periods must also be accurately labeled so that the exact nature of the data is clear. Time periods, measures and clear market definition are all important to represent accurately.

Permitted Uses

Subject to above, references to a client's own products (and to own products within markets defined by the client) are permitted for publication in promotional material provided that they do not, either directly or indirectly, reveal individual information about other companies or their products.

A market including only the client's own product and one other should not be used, to avoid indirect identification of competitor information. Using a generic name instead of a brand name does not avoid the restriction on competitor data. However, mention of a generic name may be acceptable if it represents data from more than one other company (e.g., generic and branded sales of a product whose patent has expired).

As well as mentioning customers' own products, the client may be able to make comparisons (e.g., market share or average) of products within a relevant market (as long as this does not reveal information about an individual competitor or its products). This depends on the use being in accordance with local codes of practice, which is the company's responsibility to determine. For example, any averages or market shares must be calculated properly.

Competitor product details may be given in response to requests made for substantiation of claims, as may be required by local Codes of Practice, provided that such details are necessary to substantiate the claim in question, and the recipient of the data is warned that the information has been provided only for the purpose of substantiating the claim and may not be published or otherwise disclosed to any other party.

2) Use of IQVIA SOLUTIONS PHILIPPINES, INC's data and information in lawsuits or other legal matters

Clients or other third parties may not use IQVIA data and information in lawsuits or other legal matters without the prior written permission of IQVIA.

3) Use of IQVIA SOLUTIONS PHILIPPINES, INC's data and information by consultants and other third parties engaged by IQVIA clients.

A third party data use contract needs to be in place before IQVIA data or information licensed by a client is provided to a consultant or third party.

4) Use of IQVIA SOLUTIONS PHILIPPINES, INC's data and information in conference papers, presentations and articles.

Information can be used in conference papers, presentations and articles by obtaining prior written permission from IQVIA.

Please bear in mind the following:

- Data preferably should be high level, i.e. world/region/therapy area, top 10 etc.
- Product & molecule data showing brand names and that pertaining to company/product growth are particularly sensitive and should not be included.

Use of IQVIA SOLUTIONS PHILIPPINES, INC's and information in financial disclosures, securities filings or shareholder solicitations



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Procedure and Contact Details for Global Services

- Contact: Mylene G. Rodriguez, General Manager, Philippines
- Please include actual claim, where it will appear, and the copy of the supporting IQVIA data or information.
- For use by journalists, educational establishments and in publications that will be sold please refer to the above contact.

These guidelines and their administration will be reviewed and may be updated at any time at the discretion of IQVIA. Last updated 11/05/2018.